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# CONTACT BRAZIL

## 2005

4TH EDITION

**Contact Brazil** is a resource guide for anyone interested in learning more about Brazil, through contacts based in the United States.

**Contact Brazil** lists all Brazilian Diplomats to the United States, scholars who study Brazil, members of the Brazilian press in the US, members of the US government working on Brazil-related issues, specialists at multilateral organizations and think tanks, Brazilian companies established in the US and many others.

This is the fourth consecutive yearly edition of **Contact Brazil**.

We hope that you will use it to stay in touch with Brazil.

**Contact Brazil** is produced by the  
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and is available online at  
[www.brazilinfocenter.org](http://www.brazilinfocenter.org)

The **Brazil Information Center** is a non-profit organization funded by Brazilian companies and other entities. Our Mission is to promote better information about Brazil and “Made in Brazil” products and services in the United States.

Established in March of 2000, the **Brazil Information Center** has several programs, publications and events about Brazil targeted at key American audiences and opinion makers.

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The work of the **Brazil Information Center** is made possible thanks to the generous support of our members.

## **CORPORATE MEMBERS**

### **Brazilian Embassy in Washington** – [www.brasilemb.org](http://www.brasilemb.org)

*Brazil's principal diplomatic mission to the United States, the Brazilian Embassy is located at 3006 Massachusetts Ave. Its mission is to represent Brazil in Washington, to promote better relations between the US and Brazil and develop political dialogue, economic and commercial relations, as well as cultural and scientific cooperation.*

### **Banco do Brasil** – [www.bb.com.br](http://www.bb.com.br)

*The largest financial institution in Latin America, Banco do Brasil was founded in 1808 and has branches throughout Brazil and in 21 other countries. Banco do Brasil is a leader on exchange market operations, the main supporting bank for Brazilian exporters. Banco do Brasil offers innovative solutions, in person and online, for companies of all sizes.*

### **Cutrale North America** – [www.cutrale.com](http://www.cutrale.com)

*Brazilian Juices*

### **Embraer** – [www.embraer.com](http://www.embraer.com)

*With headquarters in São José dos Campos, Brazil, Embraer is a global company with 35 years of experience in manufacturing and supporting aircraft for the world's civil and defense markets. Founded in 1969 as a state-run company, Embraer was privatized in 1994. As of September 30, 2004, the Company employed 14,541 people worldwide. Embraer is the world's leading manufacturer of commercial aircraft up to 110 seats.*

### **Petrobras** – [www.petrobras.com.br](http://www.petrobras.com.br)

*Petrobras is a multinational integrated energy corporation in the oil, gas and energy industries in Brazil, providing products and services that meet our clients' needs, and contributing to the development of the countries where it acts. With a strong presence in the international market and a leading force in Latin America, Petrobras operates safely and profitably, with social and environmental responsibility.*

## SPONSORS

### **ABIGRAF** — [www.graphia-alliance.com](http://www.graphia-alliance.com)

Founded in 1965, The Brazilian Association of the Printing Industry represents about 15 thousand companies. Its mission is to add value to, lead, integrate and represent the printing sector in Brazil and abroad. The association is also committed to the promotion and sustainable development of its members through the implementation of several programs and activities.

### **ACTMINDS** — [www.actminds.com](http://www.actminds.com)

ActMinds is a consortium of ten IT and software companies, focused on 4 markets: Banking/Finance, Telecom, Manufacturing and Healthcare, offering a vast portfolio of software, hardware and services for corporations requiring advanced solutions, through creative innovation, in depth understanding of technology and highly qualified professionals.

### **BRAZILIAN STEEL INSTITUTE** — [www.ibs.org.br](http://www.ibs.org.br)

IBS is a non-profit association representing the interests of Brazilian steel manufacturers. Modern and competitive, the Brazilian steel industry is comprised of 11 companies that operate 24 mills with 34 Mt/year gross steel production capacity. Our companies supply almost 100% of the internal market and are among Brazil's largest exporters.

### **NOORDEK** — [www.noordtek.com](http://www.noordtek.com)

Noordtek offers on demand state-of-the-art offshore software development and IT consulting services with an innovative spirit, while keeping focused on the information technology needs of companies in the Financial, Health Care, Telecom, Education, E-commerce, E-government, Manufacturing and Retail Sectors.

### **SINDICAFE SP** — [www.sindicafesp.com.br](http://www.sindicafesp.com.br)

Representing over 40% of Brazilian roasted and ground coffee production, Sindicafe São Paulo (São Paulo Coffee Roasters Association) works with its member companies to increase the exposure of Brazilian Coffee in markets outside of Brazil.

## MEMBERS

### **AMBEV** — [www.ambev.com.br](http://www.ambev.com.br)

AmBev (American Beverage Company) is the largest Brazilian beverage company. As a partner of Inbev, Ambev is the world's largest brewery. Ambev's product-line also includes soft drinks, isotonic drinks, teas and waters. AmBev produces three leading brands of beer: Brahma, Antarctica and Skol, as well as Brazil's leading soft drink: Guaraná Antarctica, made from a typical fruit from the Amazon.

### **AMAZON TECH** — [www.atech.br](http://www.atech.br)

AmazonTech is a key source of leading edge IT solutions. With headquarters in Boston, we have over 450 professionals working for us in Brazil. AmazonTech leverages substantial knowledge in the implementation of information technology and computer science to solve problems in various domains. With strategic alliances with our best-of-breed partners throughout Brazil we offer innovative products and affordable offshore development services to the US market.

### **BANCO ITAU** — [www.itau.com.br](http://www.itau.com.br)

Itaú Holding is a multiple bank and one of the largest private financial institutions in the Brazilian market. As of October 2004, it was the most valuable bank in Latin America. Its shares are traded in the capital markets of São Paulo (Brazil), Buenos Aires (Argentina) and at the NYSE.

### **BM&F** — [www.bmf.com.br](http://www.bmf.com.br)

BM&F is Latin America's preeminent center for derivatives' transactions, in open out-cry and electronic trading systems, and a center for risk management, through its three clearinghouses — Derivatives, Foreign Exchange and Securities. The volume traded in its systems, with interest rate, FX, commodities and stock index futures contracts, place BM&F among the ten largest derivatives exchanges in the world.

### **BNDES** — [www.bndes.gov.br](http://www.bndes.gov.br)

The Brazilian Development Bank – BNDES is a federal public company associated to the Ministry of Development, Industry and Foreign Trade. The BNDES has as its objective the long term financing of projects that contribute to the economic and social development of Brazil, leading to greater economic competitiveness and better quality of life for Brazil's population.

### **BRASKEM** (Polialden America) — [www.braskem.com.br](http://www.braskem.com.br)

Braskem was created by the merger, in 2002, of 6 companies dedicated to the production of thermoplastic resins. Braskem is committed to good governance and excellence in the relations with its shareholders, and maintains the highest standards in its products, processes and administration, compatible with a world class corporation committed to the principles of sustainable development.

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**EMBRACO** — [www.embraco.com](http://www.embraco.com)

Embraco leads the hermetic compressors for household refrigeration market, worldwide. Headquartered in Joinville, in southern Brazil, Embraco has manufacturing plants in Italy, Slovakia and China, as well as business units in the USA, Italy and Mexico. Embraco was founded in 1971, and currently employs over 10,000 people. Embraco has an annual production of 26 million compressors.

**REFERENCE METALS/CBMM** — [www.cbmm.com.br](http://www.cbmm.com.br)

A subsidiary of Companhia Brasileira de Metalurgia e Mineração, Reference Metals is a supplier of niobium products, celebrating 25 years in the United States.

**STEFANINI IT SOLUTIONS** — [www.stefanini.com](http://www.stefanini.com)

Stefanini IT Solutions, headquartered in São Paulo and established 17 years ago, has grown to 24 offices in 8 countries in the Americas and Europe. With more than 1,000 software developers working in Brazil and Argentina, it is one of the largest onshore and offshore IT outsourcing providers in Latin America. Stefanini US is incorporated in Florida, and also operates an office in Atlanta.

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## **FOUND AN ERROR?**

We have done everything possible to ensure that the information contained here is correct. However, errors do occur.

If you find that any of the information contained in this directory is inaccurate, out-of-date or missing, please take a minute to let us know by sending us a fax or an e-mail.

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